

62.

VISUAL DEMONSTRATIONS

ALL VISUAL COMMUNICATIONS ARE DESIGNED TO KEEP THE INTERVIEWEE, "TUNED INTO," WHAT YOU HAVE TO SAY.

Your ability to keep the prospects attention on your sales presentation or fitting instructions etc., allow you to reap more benefits over a shorter period of time. After all, this is the reason you are in this business.

VISUAL DEMONSTRATION MUST BE TAILORED EXACTLY TO YOUR HEARING AID SALES CONSULTATION.

WE

OUTLINE AND EXPLAIN IN STRICT DETAIL, EXACTLY WHICH VISUAL DEMONSTRATIONS YOU MUST USE.

The demonstrations we present in this manuscript are an absolute MUST READ ! This is salesmanship that helps you close sales more efficiently and effectively.

LEARN HOW YOUR SILENT SALESMAN WORKS DIRECTLY WITH BODY LANGUAGE AND VISUAL DEMONSTRATIONS.

We identify the most important demonstrations and exactly how to perform them for you to be able to increase your arsenal of sales tools. These tools will be used in all forms of communication as long as you live.

THIS IS A MUST READ !

***OUR SECTION OUTLINING AND EXPLAINING
SPECIAL CONSIDERATIONS,
WILL BE OF
GREAT IMPORTANCE TO YOUR
SALES PRESENTATION !***

***AFTER YOU READ AND REALIZE HOW
IMPORTANT THIS SECTION IS
YOU WILL BE AMAZED.***

***SHOULD YOU HAVE ANY QUESTIONS OR NEED ANY HELP
ALWAYS FEEL COMFORTABLE TO
CONTACT US***

***E-Mail us at:
GARYHEAR@AOL.COM***

OR

***Just call us:
210 - 896 - 3030***

***DEMONSTRATIONS
WILL HELP MAKE YOU PART OF THE TOP 20% THAT DISPENSE
80% OF THE HEARING AIDS IN OUR COUNTRY.***

We want to see you in that group !