

**61. TWELVE AREAS NECESSARY
TO IMPROVE
YOUR HEARING AID BUSINESS**

TRAINING !

Train your staff members on an individual basis, one hour per week in order to improve competency. Do this for a pre-designated period that we will present in detail for you, in this manuscript. Yes, we know this sounds like the same old repetitious management strategy. It's not !

We tailored this format to coincide with our industry and the specific employees in our offices. Very important !

**WE TEACH YOU EXACTLY HOW TO
TRAIN YOUR STAFF
AND
HOW TO TRACK THE PROGRESS
ON EACH EMPLOYEE.**

We have found that most consultants working with an office manager and possibly a third employee in a clinic or hearing aid office have done very little training. BAD MOVE !

REMEMBER: *Your employees determine how much money you or the company will earn each day! Without training, and not using our 12 different areas, IT WILL COSTS YOU MONEY !!!*

**WE PRESENT THE 12 AREAS OF COMPETENCIES
NECESSARY TO IMPROVE PROFICIENCY
IN YOUR OFFICE**

Don't be foolish, by letting some other employee determine how you live on a monthly basis and how you live when you retire !

AGAIN

TRAINING your staff, with our 12 different critical areas, makes you money , and determines how you live.

THIS IS AN ABSOLUTE

MUST READ !

IF YOU HAVE QUESTIONS OR NEED HELP

**PLEASE
FEEL FREE TO CONTACT US**

**E-Mail us at:
GARYHEAR@AOL.COM**

OR

**Just call us:
210 - 896 - 3030**

***We are more than happy to help you !
Life is good.***