

4. CLOSER'S DUTIES AFTER BOOKINGS

This is a short manuscript designed to teach the GS ANDERSON Consulting Inc. professional, how to contact newly booked management or sales / open house event customers.

In this initial contact you will know how to introduce yourself and what to discuss for the upcoming event. In addition, you will be able to identify exactly what is needed to ensure that the event is financially successful for all parties.

Through this tired and true method, you will establish yourself as the knowledgeable event specialist. You will be able to command the appropriate "assumed authority" position necessary to successfully manage the event.

**WE are so happy to help you with this new method !
Read more about it and call if you have
questions.**

**Just call:
210 - 896 - 3030**

OR

**E-Mail us at:
GARYHEAR@AOL.COM**