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***OPERATING TACTICS
FOR
YOUR DISPENSING OFFICE***

Once you have your sales and management strategies concisely developed for your office, you must have tactical implementation. That is to say, you have to make it work ! Doing so involves management.

The ability to generate results through others is management.

Regardless of whether it is sales or paperwork or strategy, you **MUST** be able to do this properly. Not doing this properly makes you, "fly by the seat of your pants."

Learn to think out side of the box and how to accelerate the sales or buying process as a company wide goal. Everyone in your office sells ! Do not ever forget that either....your competitors don't !

People that generate sales must have that winning thinking always at the top of their mind. Learn how to instill this through tactics. Learn to win and how to teach others to do the same !

This CRUCIALLY IMPORTANT training manuscript is designed to be read with our Strategic planning manuscript.

Strategy is the plan and tactical management is the implementation of your plan.

You must plan to win !

Read these two manuscripts and call us if you have questions.

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OR

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We are so happy to help you !