

**16. GS ANDERSON CONSULTING Inc.
SALES
TRAINING PROGRAM**

OBJECTIVE:

*To help you become more productive in your office's or out on your own in the hearing aid industry.
We want you to make more money !!!*

*We want to make sure you have fewer TNS
(tested not sold's) audiograms in your
follow up program.*

You need to know how to process through a sales interview with consistency and success.

This revolutionary NEW program developed by us, is unlike any you have experienced. Our revolutionary program is one that will put you in the top 20% of the consultants that sell 80% of the instruments out there. NO HIGH PRESSURE TACTICS ARE USED EVER !

*This manuscript explains the details of our program
so that you can be paid to learn in this
new sales environment.*

*When you find yourself "walking" another prospect
and you just cant figure out why they did not pursue
hearing help, the problem is usually
YOU !*

Learn the different phases of our revolutionary sales interview and successfully overcome the objections before they even become objections.

***THIS IS A MUST READ
MANUSCRIPT !***

AND

IT'S FREE !

YES YOU READ CORRECTLY !

If you need help or have any questions, please feel free to contact us at:

GARYHEAR@AOL.COM

OR

***Just call us at:
210 - 896 - 3030***

***We want to see you be one of the leaders in the team
AND
we can help you get there !***