

15. GS ANDERSON CONSULTING SALES AND MANAGEMENT TRAINING FORMAT

This program is available to all. We can spend time with you in your office sales training and management training. Open House venues will generate a huge number of prospects available to sell.

This means that we will make money and in essence you will be paid to be trained in what ever areas you select.

We will select the marketing material and do a turn key open house for you. Costs will depend upon the promotional material used.

We can cover sales training, management controls through the use of the Management Information System. We will delve into the marketing and the A.I.D.A news ad development.

Hugely successful !

Training office staff through the O.J.T. method is a wonderful experience. We are the people suggesting the changes and we help with those changes, through you.

This section is certainly worth reading and there is no cost to you for this manuscript.

**Please read this section and call us
for some refreshing help !**

We will help with details and scheduling.

**Just call !
210 - 896 - 3030**

OR

**E-Mail us at:
GARYHEAR@AOL.COM**